

New Jersey's Clean Energy Program
Pay for Performance
Partner Conference Call Minutes

March 26th, 2014 10:00-11:00am (EST)

Conference Call:

Call-in #: **888-330-1716**

Access Code: **4502707**

1. Program Statistics (through 03/25/2014)

A. Application Status EB & NC:

- i. 615 projects submitted to date
 - 333 approved
 - Remaining are under review (27) or expired/rejected.

- ii. Applications Approved by Building Type:
 - Multifamily (Market & Affordable) – 89
 - K-12 Schools – 131
 - Commercial Office Space – 30
 - Medical Centers/Hospitals/Nursing Homes – 14
 - Colleges/Universities – 14
 - Industrial/Manufacturing – 19
 - Municipal Government Buildings- 7
 - Warehouses/Storage/Distribution – 9
 - Supermarkets – 7
 - Water Treatment Plants - 4
 - Hospitality/Casino/Convention – 2
 - Sports/Recreational Facilities – 3
 - Datacenter – 2
 - Religious Institutions/Non-Profit – 2

B. ERP Status

- i. 246 EB ERPs submitted
 - 170 approved
 - 1 at AEG/BPU for final approval
 - 44 under review
 - 31 expired/cancelled/rejected

- ii. 12 NC Draft ERPs submitted
 - 11 approved
 - 1 rejected

- iii. 35 NC Proposed ERPs submitted
 - 23 approved
 - 2 at AEG/BPU for final approval
 - 10 under review

C. Installations

- i. EB: 128 Installation Reports received
 - 109 of which have been Approved for 2nd incentive
 - 4 rejected
 - 15 Remaining under review/out on post-inspection
- ii. NC: 10 As-Built ERPs submitted
 - 3 approved
 - Remainder under review/out on post-inspection

B. Post-Retrofit Verification (EB) or Cx Reports (NC)

- i. 45 Post-Retrofit reports received.
 - 30 approved with savings generating 3rd incentive
 - a. Some meet or exceed projected savings, others slightly below.
 - 8 closed out with \$0 for 3rd incentive
 - a. Actual savings below 15% threshold or significantly below projected savings.
 - Remaining under review.
- ii. 8 CxReports received – part of the As-Built submittals above.

2. P4P Announcements

A. P4P Existing Buildings

- i. **v4.0** of Program Guidelines, ERP Tables, and ERP Report template are available on partner portal (as of March 17th); minor updates made to Installation Report. Support and reference documents uploaded/reorganized for ease of use.
- ii. Must be used on all ERP submittals starting April 1st. Program Guidelines go into effect immediately.
- iii. Updated Model Calibration Tool and Savings Verification Tool to be updated by end of the month. Exploring option to allow partners to self-update weather files in order to reduce delays and improve efficiency.

B. New Partner Orientation

- i. New Partner training/orientations are scheduled for **May 20th** (EB) and **May 21st** (NC) in Woodbridge, NJ area.

- ii. Refresher, or for Existing Buildings partners that want to certify in New Construction (and vice versa)—requires Partnership Agreement.
- iii. **Space is limited. Preference will be given to new partners. RSVP by C.O.B. April 22nd to P4P@njcleanenergy.com RSVP will be confirmed if space if available.**

3. “In Every Issue”

A. Linkedin:

- i. “NJ Pay for Performance Partner Network” group has been established on LinkedIn to facilitate communication between partners.
- ii. If you are not yet a member, please search for the group and request to join. You must register for a free LinkedIn account first at www.linkedin.com

B. Partner Portal:

- i. <http://www.njcleanenergy.com/p4p-portal-login>
- ii. Case sensitive password is: **tRP47px**

C. Cooperative Marketing

- i. Email and announcement made on 8/7/13 of Coop funds available for Pay for Performance partners.
- ii. Application and instructions available on partner portal. Pre-approval of design and medium required.

4. Q&A

- A. Forward all future questions and points you’d like to discuss to P4P@njcleanenergy.com

- 5. **Maternity Leave** – Valentina Rozanova will be on maternity leave starting mid/end of April. All technical and administrative program staff will continue to process submittals and answer questions. Brian DeLuca will also act as a point person for general program support (bdeluca@trcsolutions.com).

Next Partner Conference Call will be
Wednesday, April 23rd, 2014
10:00-11:00am (EST)